

# **Founders Financial, Inc.**

2009 National Conference

**Sunday, May 3, 2009**

**12:00 noon – 5:00 p.m.**

**Conference Registration and Check-In**  
*Second Floor West*

**6:30 p.m. – 8:30 p.m.**

**Welcome Reception**  
*The Pavilion*



# **Founders Financial, Inc.**

## **2009 National Conference**

**Tuesday, May 5, 2009**

- 7:00 a.m. – 7:45 a.m.**      **Breakfast**  
**Wells Real Estate Funds**  
Peter Zucco  
*Flag Pole Terrace/Cypress Room*
- 7:45 a.m. – 8:30 a.m.**      **Founders Financial Insurance Network**  
*“Invest in Your Life and Sales Ideas That Really Work”*  
Kevin Blanton, JD – Advanced Markets – John Hancock Financial  
*Cypress Room*
- 8:45 a.m. – 9:15 a.m.**      **Founders Financial Insurance Network**  
*“Opportunities to Kick Start Your Risk Management Business”*  
Dana Darlington  
Jesse Greenberg  
*Cypress Room*
- 9:15 a.m. – 10:00 a.m.**      **Franklin Templeton**  
*“Believe Your Beliefs”*  
Scott Rogers  
*Cypress Room*
- 10:00 a.m. – 10:45 a.m.**      **John Hancock Annuities**  
Chip Saltz  
*Cypress Room*
- 10:45 a.m. – 11:30 a.m.**      **MetLife Investors**  
Jim Foxen  
Ed Millington  
Michael B. Davis  
*Cypress Room*
- 11:30 a.m. – 12:30 p.m.**      **Q&A on the “FFS Model Portfolio Strategy System”  
and Pre-Registration**

***In Congress...***

Join the discussion --- What did you **TAKE** from today’s session that would have an impact in growing your business?

# **Founders Financial, Inc.**

2009 National Conference

**Tuesday, May 5, 2009**

*(Continued)*

**12:30 p.m. – 6:00 p.m.**

**On Your Own – Activities**

*Founders Financial Golf*

*The Spa at Charleston Place*

*Charleston History & Home Walking Tour*

*Boone Hall Plantation & Gardens*

*Historic Charleston Carriage Tours*

*Kayaking in the Estuaries*

*Fort Sumter Tour*

*Charleston's Regatta*

*Patriot's Point Maritime Museum*

**6:30 p.m. – 10:00 p.m.**

**Founders Financial Dinner**

*The Old Exchange Building & Provost Dungeon*

# **Founders Financial, Inc.**

## **2009 National Conference**

**Wednesday, May 6, 2009**

- 7:00 a.m. – 7:45 a.m.**            **Breakfast**  
**Protective Life Insurance Company**  
Mike Mungenast  
*Flag Pole Terrace/Cypress Room*
- 7:45 a.m. – 9:15 a.m.**            **Best Practices Session**  
*“What Best Practice Are You Adopting Within Your  
Business to Grow and Change Your World?”*  
*Cypress Room*
- 9:15 a.m. – 10:45 a.m.**        **Horizon Investment**  
*“Economic Report”*  
Jeff Roach, Chief Economist  
  
*“Principal Guard & Income Strategy” – Freedom Portfolios*  
Josh Bartholomew  
*Cypress Room*
- 10:45 a.m. – 11:30 a.m.**        **Sun Life Financial Distributors**  
*“The Personal IRA Bailout Strategy”*  
Scott McIntyre  
Ruchi Tripathi  
*Cypress Room*
- 11:30 a.m. – 12:15 p.m.**        **Lincoln Financial Distributors**  
Tripp Thompson  
Ron Rickert  
*Cypress Room*
- 12:15 p.m. – 12:30 p.m.**        **In Congress...**  
Join the discussion --- What did you **TAKE** from today’s session  
that would have an impact in growing your business?  
*Cypress Room*
- 12:30 p.m. – 1:00 p.m.**        **Closing Remarks**  
Michael O. Brooks  
*Cypress Room*